



## Francois Poirier

### Executive Vice-President, Strategy and Corporate Development

As executive Vice-President, Strategy and Corporate Development, Francois Poirier provides leadership in the development of TransCanada's long term strategy, as well as all corporate development activities. He also oversees performance optimization initiatives across the corporation.

Prior to this appointment, Mr. Poirier served as President, Energy East Pipeline – a project that will extend approximately 4,600 km from receipt points in Alberta and Saskatchewan to provide Western Canadian Sedimentary Basin and Bakken crude oil access to refineries in Eastern Canada and to export markets.

Before joining TransCanada, Mr. Poirier spent 25 years in investment banking, consulting and as a Corporate Director. Most recently, he was President and Head, Investment Banking and Capital Markets, for Wells Fargo Securities Canada, Ltd. Prior to that, Mr. Poirier was Group Head, Power and Pipelines Investment Banking, at J.P. Morgan Securities in New York.

Mr. Poirier was also an Independent Director of Capital Power Income LP from 2007 until 2011, and is Past Chair of the North York Harvest Food Bank. He holds a Master of Business Administration from the Schulich School of Business at York University and graduated Magna Cum Laude with a Bachelor of Operations Research from the University of Ottawa.

With more than 65 years' experience, TransCanada is a leader in the [responsible development](#) and reliable operation of North American energy infrastructure including natural gas and liquids pipelines, power generation and gas storage facilities. TransCanada operates one of the largest natural gas transmission networks that extends more than 91,900 kilometres (57,100 miles), tapping into virtually all major gas supply basins in North America. TransCanada is a leading provider of gas storage and related services with 653 billion cubic feet of storage capacity. A large independent power producer, TransCanada currently owns or has interests in approximately 6,100 megawatts of power generation in Canada and the United States. TransCanada is also the developer and operator of one of North America's leading liquids pipeline systems that extends approximately 4,900 kilometres (3,000 miles), connecting growing continental oil supplies to key markets and refineries. TransCanada's common shares trade on the Toronto and New York stock exchanges under the symbol TRP. Visit [TransCanada.com](https://www.transcanada.com) to learn more, or [connect with us on social media](#) and [3BL Media](#).

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